



*The Meeting place for Investor, Finance, Business Leaders and SMEs  
looking at the Kosovo Market and a Regional Gateway*

# ***THE REPUBLIC OF KOSOVO***

## ***Business and Investment Summit***

***– Invest in Kosovo 2008***

*A 2-day international event in*

# ***PRISTINA***



**Grand Hotel  
Prishtina**

***25 & 26 June 2008***

**CO-ORGANISER**



***Simultaneous translation in English, Albanian and Serbian***

**European Finance Convention**

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REPUBLIKA E KOSOVËS  
REPUBLIKA KOSOVO/ REPUBLIC OF KOSOVO

QEVERIA E KOSOVËS / VLADA KOSOVA /GOVERNMENT OF KOSOVO

MINISTRIA PËR EKONOMI DHE FINANCA  
MINISTARSTVO ZA PRIVREDU I FINANCIJE  
MINISTRY OF ECONOMY AND FINANCE

MINISTRIA E TREGËTISË DHE INDUSTRIE  
MINISTARSTVO TRGOVINE I IDUSTRIJE  
MINISTRY OF TRADE AND INDUSTRY

Pristina, 13 May 2008

Dear Investors and Business People:

The Republic of Kosovo achieved its independence on February 17, 2008. Our Government is committed to rapid reform and accelerated private sector development. We are open for business and welcome investment and trading partnerships with foreign companies.

We are therefore very pleased to personally invite you to the Kosovo Business and Investment Summit that is scheduled for 25 and 26 June in Pristina. At this international event, you will hear about the many opportunities in such areas as food processing, roads, airport, energy, mining, construction materials, finance, insurance, IT, professional services, logistics and privatization. You will learn first hand about all the latest developments from key government officials, donors, international and local organizations, and Kosovar business people seeking investors and partners.

This is your unique opportunity to explore becoming a partner in our newly born country. On behalf of our Government, we look forward to welcoming you to Pristina and the Business and Investment Summit.

Sincerely,

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Lutfi Zharku  
Minister  
Ministry of Trade & Industry

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Ahmet Shala  
Minister  
Ministry of Finance & Economy



## THE KOSOVO BUSINESS & INVESTMENT SUMMIT 2008

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## THE KOSOVO BUSINESS & INVESTMENT SUMMIT 2008

### Introductory comments

With its just recently declared independence, the new Republic of Kosovo offers a wide range of exciting business and investment opportunities. This conference will bring together leading voices of foreign and local investors, key Members of the Government and donor communities, and representatives of companies interested in exploring business opportunities in Kosovo. The Summit will cover a wide range of important topics such as agribusiness, food and wood processing, IT, construction and building materials, finance, infrastructure, privatization, the business environment, and available business and investment opportunities.

### Programme and Speakers

#### Wednesday 25 June 2008

09.00 – 09.30 Registration of the participants, welcome coffee and networking

09.30 – 09.50 *Keynote Address*  
*"Kosovo is ready for business"*

**Hashim Thaçi,**  
Prime Minister of the Republic of Kosovo

#### 09.50 – 11.15 **Panel session 1: A PROMISING NEW ERA IN KOSOVO AND THE REGION**

- *Independence and the new Government of Kosovo*
- *Security in Kosovo and the engagement of NATO/KFOR*
- *The role of the EU, US, IFIs and other donors*
- *KOSOVO – an open and welcoming environment for business, trade and investment*

*Chairman*

**Claudio Cassuto,**  
Director, European Finance Convention, United Kingdom

**Hajredin Kuçi,**  
Deputy Prime Minister, Republic of Kosovo

**Michael Farbman,**  
Director, USAID/Kosovo Mission

**Renzo Daviddi,**  
Head of European Commission Liaison Office to Kosovo

**Ranjit Nayak,**  
Resident Representative, World Bank Office, Kosovo

**Peter Grasmann,**  
Head of Economic and Fiscal Affairs Unit, ICO-EUSR, Kosovo

**Per Mannes,**  
Special Advisor, Western Balkans, Ministry of Foreign Affairs, Norway

A **Senior Representative** from **Tehnopolis**, Slovenia

11.15 – 11.35 Coffee break and networking in the exhibition area

#### 11.35 – 13.00 **Panel session 2: TRADE AND REGIONAL CO-OPERATION**

- *Regional trade opportunities*
- *Free trade agreements*
- *Promoting exports and finding buyers*
- *Regional ICT development and co-operation*
- *Meeting required quality standards: ISO, HAACP, etc.*
- *Lessons learned from other countries in the region*

*Chairman*

Speaker to be advised

**Lutfi Zharku,**  
Minister of Trade and Industry, Republic of Kosovo

**Ahmet Shala,**  
Minister of Economy and Finance, Republic of Kosovo

**Bujar Istogu,**  
Kosovo Standards Agency of the Ministry of Trade and Industry

**Besim Beqaj,**  
President, Kosovo Chamber of Commerce

**Agim Shahini,**  
President, Alliance of Kosovar Businesses

**Elinor Bajraktari,**  
Economic Policy Adviser, Economic Policy Office EU Pillar UNMIK

**Toni Petreski,**  
President, South East Europe ICT Forum Board, Macedonia

**Vojko Volk,**  
Charge D'affairs, Embassy of the Republic of Slovenia in Kosovo

13.00 – 13.45 Buffet luncheon and networking in the exhibition area

#### 13.45 – 15.15 **Panel session 3: BANKING AND FINANCIAL SERVICES SECTORS IN KOSOVO**

- *An overview of the financial community*
- *Discussion on current law and regulations*
- *Development of the banking sector*
- *Development of NBFI and microfinance sectors*
- *Role of the insurance sector*
- *Featuring new products and services*

*Chairman*

**Michael Gold,**  
Managing Director, Crimson Group, Czech Republic

**Hashim Rexhepi,**  
Managing Director, Central Banking Authority of Kosovo

**Seyhan Pencapligil,**  
CEO & Board Member, Banka Kombetare Tregtare, Albania

**Mimoza Godanci,**  
Branch Network Manager, ProCredit Bank, Kosovo

**Diturie Hoxha,**  
Executive Director, Kosovo Bankers' Association

**Arben Mikeli,**  
Managing Director, Insurance Association of Kosovo

**Blerta Qerimi,**  
Executive Director, Association of Microfinance Institutions, Kosovo

**Driton Fetahi,**  
Deputy General Manager, Crimson Capital, Kosovo

15.15 Coffee break and networking in the exhibition area



## THE KOSOVO BUSINESS & INVESTMENT SUMMIT 2008

15.35 – 17.15

### Panel session 4: REVIEWING SECTORIAL OPPORTUNITIES

- Energy and mining (thermal, hydro, renewable, energy efficiency, standards)
- Information and Communications Technology (ICT)
- Agriculture and ag-processing
- Construction materials and wood industry
- Decorative stones, service sector, tourism

Chairman

**Hajdar Korbi,**

Economic Policy Advisor to the Minister, MFE  
(USAID/BearingPoint), Republic of Kosovo

**Justina Shiroka - Pula,**

Minister of Energy and Mines, Republic of Kosovo

**Idriz Vehapi,**

Minister of Agriculture, Republic of Kosovo

**Adem Grabovci,**

Deputy Minister of Transport & Telecommunication, Republic of Kosovo

**Tim Coughlin,**

Chief Executive Officer, Kosovo Resource Company LLC

**Günther Ofner,**

Chief Executive Officer, EVN Macedonia Holding

**Bujar Kuçi,**

Director of Tourism Department, MTI, Republic of Kosovo

**Eljesi Surdulli,**

Executive Director, Road Construction Association of Kosovo

**Arieta Vula,**

Executive Director, Wood Processors of Kosovo

18.00

**Optional visit to XELLA Kosovo the high-tech calcium-silicate block & brick factory, leaving from Grand Hotel at 6pm, followed by an evening reception hosted by XELLA at RTV 21 -SHESHI 21, a 5 minutes walk from Grand Hotel, across Youth Center.**

**Participants not visiting the Factory should meet in Lobby of Grand Hotel at 7.30 pm to be escorted to the reception location.**

### Thursday 26 June 2008

09.00 – 09.30 Registration of the participants, welcome coffee and networking

09.30 – 11.15

### PANEL SESSION 5: FOREIGN INVESTMENT AND PRIVATISATION IN KOSOVO

- Overview of competitive advantages and business environment for FDI in Kosovo
- Current and future privatisation opportunities in Kosovo
- Infrastructure development in Kosovo
- Public Private Partnerships
- Privatisation opportunities SOEs/POEs

Chairman

**Michael Gold,**

Managing Director, Crimson Group, Czech Republic

**Safet Fazliu,**

SME Support Agency, MTI, Republic of Kosovo

**Hajdar Korbi,**

Economic Policy Advisor to the Minister, MFE, Republic of Kosovo

**Valbona Reçica,**

Head of Corporate Department, Raiffeisen Bank Kosovo

**Visar Krasniqi,**

Director, Sales & Distribution, Post and Telecommunications of Kosovo

**Jill Jamieson,**

USAID BearingPoint EMSG Advisor, USA

**John Moran,**

Director, Product and Business Development Insurance Department,  
Overseas Private Investment Corporation, USA

**Andreas Fritz,**

Head of Kosovo Office,  
Austrian Embassy Coordination Office for Technical Cooperation

**Kujtim Dobruna,**

President, Economic Initiative for Kosovo

**Andrei Krikliwy,**

Director, Bedminster Capital Management LLC, Austria

11.15 – 11.35 Coffee break and networking in the exhibition area

11.35 – 13.00

### Panel session 6: FAVOURABLE BUSINESS ENVIRONMENT IN KOSOVO

- Legal and regulatory framework
- Business registration
- Accounting and auditing
- Labour market
- Business parks
- Taxation
- Customs and Border Issues

Chairman

**Pleurat Hundozi,**

Deputy General Manager, Crimson Advisors, Kosovo

**Enver Hoxhaj,**

Minister of Education, Science and Technology, Republic of Kosovo

**Gjergj Dedaj,**

Deputy Minister of Labour and Social Welfare, Republic of Kosovo

**Naim Huruglica,**

Director, Customs Service, Kosovo

**Naim Fetahu,**

Kosovo Tax Administration

**Liam Coughlan,**

Society of Certified Accountants and Auditors of Kosovo

**Besnik Bislimi,**

American University of Kosovo

13.00 – 13.30 Farewell cocktail and end of the Summit.

14.00 – 16.00

**One-to-one meetings amongst delegates, B2B and matchmaking amongst participants**